



BUILDING AMERICASM

Rail 2 Sail: Scrap 4 Sail

Simplifying Your Export Scrap Steel Shipments



Linking North American Scrap to the Gulf and West Coast Ports

Scrap Steel Program

Effective July 20th, 2009

Our partner in this program:



UPDS

Union Pacific Distribution Services

UNION PACIFIC DISTRIBUTION SERVICES

Union Pacific is pleased to offer our **Rail to Sail: Scrap 4 Sail Steel** program designed to simplify moving products from scrap recycling facilities in North America to U.S. Gulf and West Coast ports. **Rail 2 Sail: Scrap 4 Sail** offers competitive pricing and logistics support to create a user-friendly experience for shipping your export scrap by rail.

Union Pacific Distribution Services (UPDS) is a Union Pacific subsidiary company specializing in transportation logistics. UPDS will play a key role in providing value added **Rail 2 Sail** services.

RAIL 2 SAIL OFFERS:

- Simplified pricing
- Seamless service from rail served customers to the port
- Dedicated UPDS operations point of contact
- Real time monitoring of loaded rail cars
- Single freight bill for all **Rail to Sail** charges

Other Rail to Sail Information:

- UPDS Logistics will proactively monitor the loaded railcar from origin rail spot to the port. Should the railcar fall off schedule, UPDS will take steps to minimize delay and communicate schedule revisions to the customer.
- UPDS will work with destination transloader to coordinate transloading to the port.
- Additional charges will be billed by UPDS, or the service provider, directly to the party responsible for the charges.
- Basic storage included. Additional charges may apply.

GETTING STARTED:

Contact Your Union Pacific Representative

If unavailable, please contact:

UPDS - Bud Mushlitz - 402-544-7963 – All Ports

UPRR - Craig Collins - 402-544-5486 – All Ports

You will be assigned a UPDS **Rail to Sail** representative to assist you during your entire **Rail to Sail** shipment.

PRODUCT INCLUDES:

STCC 40211 Scrap Steel

CREDIT REQUEST:

New customers shipping under the Rail to Sail program who have not established credit with either UPDS or Union Pacific will be required to obtain credit with UPDS. To obtain a copy of the credit application, contact Union Pacific Distribution Services at 1-800-877-5633 or www.upds.com.

Cash customers may continue to transact business with Union Pacific Distribution Services provided they prepay the freight charges. Please note shipments may be held in transit or at destination warehouse until payment is received.

UPDS WAYBILLING APPLICATION:

Railcars must be waybilled utilizing Union Pacific Distribution Services' Transload Bill of Lading (TBOL) application. This application can be found on UPDS.COM. For assistance with this application, please contact UPDS at 1-800-877-5633.

